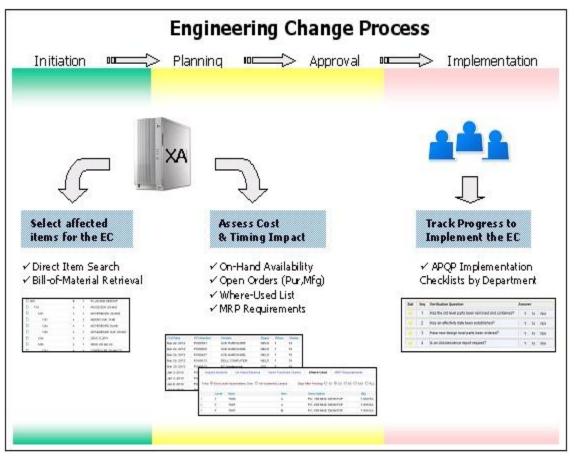
Engineering Change Management for XA

General Overview

The problem: How do you quickly and simply:

- See the *impact* of a change on PO's, MO's, on-hand inventory, or planning data?
- Know which changes will be ON TIME or LATE?
- Determine the exact status of a change? (Where is it in the process?)
- Maintain effective cost control of changes?
- Have one web "portal" that keeps track of all documents, tasks, approvals, workflows, processes, and people related to a change?

Change Management for XA is the answer. This is a web-based application to simplify, facilitate, and shorten the process of creating and managing ECs. It helps to <u>lower</u> costs by streamlining EC management and providing "impact analysis" to see the effect of a change on your XA system BEFORE the actual change occurs.





Benefits: Problems That Are Solved

- Status tracking of Engineering Changes is quick and easy from ONE portal
- Cost Management of changes
- **TASK MANAGEMENT**: automated workflows, approvals, and notifications for every step in the EC process
- XA Impact Analysis to see the how a change will affect your XA system:
 - Purchase Orders
 - Manufacturing Orders
 - o Inventory
 - Planning Data
- Ability to know who is working on what ... and when a task is due
- Knowledge of any EC that will be late or over budget
- Time Management—how long did an EC take? Why was it with Joe for three days?
 How long did it take to complete a change?
- Backup assignments to automatically move tasks to another person if they sit for more than a specified amount of time.

New Engineer	ring Change		ENGINEERING CHANGE
Current Status: 10 [Init	iator] 🔶 Assigned to Robert Pozsgai on 05/10/2011 at 12:40:41 F	M	Back to My Documents 1 Help
Description Parts	Cost Impact Tracking Checklists Issues Files	E-Mail Status	
Type of Change: 🔶	● Design ○ Process ○ Supplier	EC Number:	New EC
Source of Change: 🔶	Customer Driven O Internal		
Method of Changeover: 🔶	O Immediate Running O Update/Correction	Created By:	Robert Pozsgai
Style of Changeover: 🔶		My Department Manager: 🔶	Joseph Burton
BOM Update Required: 🔶		Date Created:	Type first few characters of name to search May 10, 2011 12:40:41 PM
Reason for Change: 🔶	Design Change	Due for Approval: 🔶	May 19, 2011
		Response Due to Customer:	May 20, 2011
Customer Requirement: 🔶	© Quote ○ Approval ○ Notify Only ○ None	Date Sent to Customer:	
Customer EC Number:	TRF5540	Changeover Date:	
Brief Description: 🔶	Window Regulator Motor Yoke Plating/Material Change	Our Plants Impacted: 🔶	Dunbar 🗌 Greenville 🗌 South Haven
		Customer Plants Impacted:	Wilmington
Full Scope of the Change:		Programs Impacted: 🔶	Program:
			Add to List Chrysler: MK - Patriot/Compass

The system provides users with a flexible yet formal way to get tasks completed quickly, get information circulated, and get changes communicated and approved. Users can quickly access all ECs and tasks, see the status of each, and get all the necessary information from a single web portal.

Key Features of the System

Some of the unique design aspects of the EC Management System come from the "process management" approach found in MKA's EC Management. More than just workflow, "Business Process Automation" is built into the system to:

- Manage information throughout an AUTOMATED PROCESS.
- Have access to all related information from a SINGLE PORTAL.
- See how changes IMPACT XA.
- Show the status of every EC at all times.
- Trigger action (provide conditional routing of information).
- Seamlessly route documents and information to users, even backup personnel.
- Ensure there is follow-up on an EC or Open Issue.
- Ensure that everyone who needs information gets it—at the right time.
- Manage and measure the TIME it takes to act on a document, or EC.
- Establish, coordinate, and manage priorities or "lateness."
- See the workload an each user.
- Automatically keep management "aware" without generating more paper.
- Create simple or complex workflows that provide structure <u>and</u> flexibility.
- Provide visibility and accountability to EC's, Open Issues, e-mails and related files.
- Reduce or eliminate "islands of information" (standalone spreadsheets, databases, etc.).
- Create, capture, and use documented, repeatable processes.
- Seamlessly integrate information from multiple systems or databases.
- Integrate people within AND outside your enterprise.
- Use CHECKLISTS and OPEN ISSUES.
- See a complete audit trail and history of all actions.

<u>_</u>	All Engine	eerin	g Changes		
Filter	By Created Assigned to Me By Assignee By Created) (€All ○ Open		
	By Creator By Customer By Due Date		Status	Assigned To	Programs
0	By Number By Part By Plant By Status	2	10 [Initiator]	Robert Pozsgai	Chrysler: KA/KK - Nitro/Liberty ;Chrysler: MK - Patriot/Compass ;Chrysler: ND/NM - Dakota 4 Door
0	By Type My Changes	1	30 [Definition]	Bryan Littman	Honda: 2HP - Pilot
0	EC000032	<u>*</u>	80 [Implement]	Julie Walters, Charlie Wa (14)	Toyota: 180L - Tundra Truck
~	EC000031	<u>.</u>	90 [ShipVerif]	William Delaney	Chrysler: JC49 - Journey

How It Works and What It Does For You

The system is implemented based on the users, workflows, "rules," notifications, forms, approvals, data needs, and specific processes in your company.

🛃domsvr0 襘 Engineering Change Management ㅣ webapps/mka/ecm_mka.nsf
EC
2 [Initiator] New EC
[DeptManager] Approve / Reject
[Definition] Define the Scope
[Planning] Assess Cost & Timing Impact
[Approval] Review & Approve
[Marketing] Present to Customer
Customer] Awaiting Customer Disposition
[Implement] Implement the Change
ShipVerif] Verify New Product is Shipping
Complete EC Complete
[Rejected] EC Rejected by the Customer
[Cancelled] EC Cancelled

It is a system that is used to capture the specific information and processes that you need. The process is developed around the way information <u>should</u> move in your company related to all ECs and their impacts on XA. Different situations can have different "rules" or processes. The system incorporates your forms and data while leveraging your processes and/or rules. Data elements can be table-driven or captured from other places in your network. Training is easy. You are able to:

- use XA information
- eliminate unnecessary steps
- integrate users and tasks
- speed-up processes

A process is established by defining an activity and by indicating "previous" and "next" activities. Each step receives its own graphic icon to help make tracking EC's easy. Each workflow step correlates to an application "Role." Individuals are linked to a Role based on the e-mail Address Book.

All information is accessible electronically, including documents, e-mails, and files.

File Description				
Project:	Nissan: QW - Frontier BRAZIL	Date Created:	01/31/2011 02:25:43 PM EST	
Document Relationship:	EC000016	Created By:	CN=Robert Pozsgai/O=mka	
Description:	New spec for second side			
File Attachment: 🔶	Browse To create a file hyperlink, copy and paste the file path to the field below	File Security:	O Enable O Disable All users have access to this file	
File HyperLink:	A file path in this field will supercede the attachment	Authorized to Edit:	Allow others to change and resave this file Type first few characters of name to search	
File Description: 🔶				
File Sections: 🔶	APQP and Report Outs DFMEA DVPR Engineering Change Documentation Input/ Design Review/ Output Checklists Installation Instructions Manufacturing Math Model Analysis (FEA, Mold Flow, Warp Ar PPAP, PSW, ISIR Store the file in sections like tabs in a binder Hold the Cirk key to select more than one	Notify Others?	Oves ON0 Let others know this file is available	

The following pages show more details of how the system works and what it provides for the users.

Visibility

Easy-to-use view lists and forms present the information in an organized manner and allow initiation, approval, review, update, and release of engineering changes.

The views can be created using any data element in the Engineering Change so that critical information is instantly highlighted.

- Where is it... who's working on it right now?
- What is the status?
- What are we working on for a specific customer or program/project?
- What parts have pending Engineering Changes and what is the effectivity?
- What will be the impact to XA?

New Engine	ering Chang	e					ENGINEERING CHANGE
Current Status: 10 [Ir	nitiator] 🔶 Assigned	l to Robert Pozsgai on 05/1	10/2011 at 12:	40:41 PN	A		< Back to My Documents 👔 Help
Description Parts	Cost Impact	Tracking Checklists	Issues	Files	E-Mail	Status	
Type of Change: •	• Oesign OP	rocess 🔿 Supplier				EC Numbe	r New EC
Source of Change: <	Customer Driv	ven 🔘 Internal					
Method of Changeover:	Immediate (Running OUpdate/C	orrection			Created B	y: Robert Pozsgai
Style of Changeover: 🔸	• • Individual C	Simultaneous			My Departn	nent Manager:	Joseph Burton
BOM Update Required:	Yes ONo					Date Created	Type first few characters of name to search d: May 10, 2011 12:40:41 PM
Reason for Change: 🔸	Design Change	~			Du	e for Approval:	♦ May 19, 2011
				F	Response D	ue to Custome	r: May 20, 2011
Customer Requirement:	🖌 💿 Quote i 🔿 Ap	proval 🔿 Notify Only 🤇	None		Date S	ent to Custome	r.
Customer EC Number	TRF5540				С	nangeover Date	91
	_			_			
Brief Description: •	Window Regulat	or Motor Yoke Plating/M	aterial Chang	le	Our Pla	nts Impacted:	Dunbar Greenville South Haven
					Customer I	Plants Impacted	d: Wilmington
Full Scope of the Change	:				Progra	ms Impacted:	Customer: Chrysler
							Add to List Belete Selected
							Chrysler: MK - Patriot/Compass



Content and Navigation

	All Engine	ering	J Changes		
Filter:	By Customer 💌	For:	Chrysler 🗸	Select: 2010 D2/DJ - 3	3500 Pickup 👻 💿 All 🔘 Open
	Assigned to Me By Assignee By Created By Creator				
	By Customer		Status	Assigned To	Programs
0	By Due Date By Number By Part	2	10 [Initiator]	Robert Pozsgai	Chrysler: 2010 D2/DJ - 3500 Pickup;General Motors: GMT345 - Hummer
0	By Plant By Status	2	10 [Initiator]	Robert Pozsgai	Chrysler: 2010 D2/DJ - 3500 Pickup;Chrysler: PM49 - Caliber
0	By Type My Changes	2	10 [Initiator]	Robert Pozsgai	Chrysler: 2010 D2/DJ - 3500 Pickup;Chrysler: PM49 SRT4 - Caliber SRT4
0	New EC	2	10 [Initiator]	Robert Pozsgai	Chrysler: 2010 D2/DJ - 3500 Pickup;Chrysler: PT44 - PT Cruiser
۲	EC000009	Ľ	20 [DeptManager]	Robert Pozsgai	Chrysler: 2010 D2/DJ - 3500 Pickup
Show:	5 10 25 50 10	0 250	entries		

This view of the application shows all Changes **By Customer** for the **Chrysler D2/DJ** program. Users have many options available to help them quickly and efficiently find the EC of their choice. In addition, the ECM System provides both an EC Search and full text Search option. The EC Search option allows the user to type in the first few characters of an EC number and then select from a list of matches. The full text Search option allows a user to key in any text to be found anywhere in an EC. The System will return a list of EC documents that contain the entered search string.

Color codes in the views indicate the timing of each EC relative to their due dates – whether they are on schedule to meet an internal due date, or in the cases of customer initiated requests, whether they are on schedule to meet a customer due date.

Forms—Tailored to Your Needs

To manage all of the data necessary to create and implement an engineering change, organization is required. The example below uses a form designed for a typical manufacturing company to provide a structure for managing information.

Each field is secured by user and workflow step. Options within this example include separate tabs to spell out all the affected part numbers, assess the impact cost, manage the Implementation Checklists, track Open Issues, list all Related Files, collect relevant E-Mail and document the EC status. Everything related to this document is stored in one place to provide a centralized record of an Engineering Change.

Description Parts Cost Impact Tracking Checklists Issues Files E-Mail Status Type of Change: Design Process Supplier EC Number: New EC Source of Change: Customer Driven Internal Method of Changeover: Immediate Running Update/Correction Created By: Robert Pozsgai My Department Manager: Type first few characters of name to search Type first few characters of name to search 	New Engineering Cl Current Status: 10 [Initiator] A	hange Assigned to Robert Pozsgai on 01/31/2011 at 02	ENCINEERINC CHANC	-	
Source of Change: © Customer Driven O Internal Method of Changeover: © Immediate © Running Update/Correction Style of Changeover: © Individual © Simultaneous My Department Manager:	Description Parts Cost Ir	Impact Tracking Checklists Issues	Files E-Mail Status		
Method of Changeover: Immediate Running Update/Correction Created By: Robert Pozsgai Style of Changeover: Individual Simultaneous My Department Manager:	Type of Change: 💿 Design	n O Process O Supplier	EC Number:	New EC	
Style of Changeover: Individual Simultaneous My Department Manager:	Source of Change: 💿 Custor	mer Driven 🔘 Internal			
	Method of Changeover: O Immed	diate ORunning OUpdate/Correction	Created By:	Robert Pozsgai	
	Style of Changeover: 💿 Individu	lual 🔿 Simultaneous	My Department Manager:		
BOM Update Required: Yes O No Date Created: Jan 31, 2011 2:18:43 PM	BOM Update Required: 💿 Yes (⊖ No	Date Created:		
Reason for Change: Due for Approval:	Reason for Change:	~	Due for Approval:		
Response Due to Customer:			Response Due to Customer:		
Customer Requirement: Oute O Approval O Notify Only O None Date Sent to Customer:	Customer Requirement	○ Approval ○ Notify Only ○ None	Date Sent to Customer:		
Customer EC Number: Changeover Date:			Changeover Date:	2	
Brief Description: Our Plants Impacted: Dunbar Greenville South Haven	Brief Description:		Our Plants Impacted:	Dunbar Greenville South Haven	
Customer Plants Impacted:			Customer Plants Impacted:		
Full Scope of the Change: Programs Impacted: Customer: Program: V	Full Scope of the Change:		Programs Impacted:	Customer: Program: 💌	
Add to List				Add to List	_

Selecting affected parts directly from XA ensures accuracy and affords users the convenience of not having to go to XA to investigate a change.

These types of forms are relatively easy to modify based on your individual requirements. The data elements in the illustrations are not necessarily required for each implementation.

Examples follow.

This is an example of a File Registration form which is used to associate related files in a secured format.

ile Description				
Project:	Nissan: QW - Frontier BRAZIL	Date Created:	01/31/2011 02:25:43 PM EST	
ocument Relationship:	EC000016	Created By:	CN=Robert Pozsgai/O=mka	
Description:	New spec for second side			
File Attachment: 🔶	Browse To create a file hyperlink, copy and paste the file path to the field below	File Security:	O Enable O Disable All users have access to this file	
File HyperLink:	A file path in this field will supercede the attachment	Authorized to Edit:	Allow others to change and resave this file Type first few characters of name to search	
File Description: 🔶				
File Sections: 🔶	APQP and Report Outs DFMEA DVPR Engineering Change Documentation Input/Design Review/Output Checklists Installation Instructions Manufacturing Math Model Analysis (FEA, Mold Flow, Warp Ar PPAP, PSW, ISIR Store the file in sections like tabs in a binder Hold the Crt Key to select more than one	Notify Others?	Oves ONo Let others know this file is available	

Users can associate a file by either attaching it as a static image in the Registration form, or by opting to save the file path as a hyperlink to the file as it resides on a shared corporate network. Both options have advantages depending on the type of file being stored.

Users can opt to enable file Security if it contains sensitive information, such as costing from the Estimating department or quotes from suppliers.

Authorization to edit a registered file is restricted by default, but the initiator of the document can choose to allow authorized editors by selecting names in the appropriate field.

As a convenience, the initiating user may check the box to automatically notify a specified list of users that a new file has been associated to an EC and is now available for review.

Storing related files in secured Registration documents ensures that all relevant information is kept with the EC document and is available to approvers (and auditors) on demand by simply opening the EC itself.

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The following example illustrates a dynamic **Open Issue** for an EC.

🔍 New Issu	e for EC000016 - New spec for second side
Current Statu	is: 10 [Initiator] 🔶 Assigned to Robert Pozsgai on 01/31/2011 at 02:28:47 PM
Description	Related Files Status
Subject: 🔶	Department.
Assign To: 🔶	Plant Location:
	Type first few characters of name to search
	Date Due:
Severity:	O 1 O 2 O 3 O 4 O 5 Date Complete: (Default Severity) = Must be fixed prior to PSW or PPAP Date Complete:
Issue Description:	
A Described Fields	
Required Fields	
Submit Ba	ack to All Changes

Issues facilitate the solicitation of information from users outside the normal workflow definition. These users may be internal, (specialty personnel) or external (suppliers or customers). Users external to the company can respond directly through a standard internet web browser. E-Mail notifications include a hyperlink to the document itself. When a user clicks the link, they will be prompted to log in with their username and password in order to access the document.

Application security prevents external users from seeing documents to which they are not authorized. Typically, external users only have access to see documents they have either created or to which they are assigned.

Options within the Issue include a rating for Severity and categories by Department and Location. These fields provide the ability to sort and report Issues in convenient listings.

Expediting of Issues is performed by the workflow engine based on the Due Date selected. Expediting options may include a reminder message to the assigned user, or full document reassignment to a backup user.

Issues play an integral role in managing Engineering Changes and storing them with the EC is an effective way to keep all related information together.

Integration with XA

One of the most significant advantages of this solution is the ability to pull information from other databases in the network and work with XA. Action can be taken and decisions can be made instantly, with all supporting data necessary within a simple, easy-to-use web page. This links together the "silos" or "islands" that exist in many Information System environments.

The EC Management solution leverages XA data for affected parts by providing direct search capability for parts and assemblies. Affected parts can even be selected from the full indented bill-of-material.

	Parts Cos	t Impact Tracking Checklists Is	ssues Files	s E	-Mail Status			
d Affected Parts	to this EC by 1)	Type in the Part Number directly; 2) Sear	ch for the Part N	lumber;	3) Search for an Assembly, retrieve the	BOM and select	the Parts on the B	IOM.
Affected Parts	s Reference	e Bills-of-Materials						
e: OMTI	L 💿 E							
		escription OPRD	ustomer Numb	er				
ethod: 📀 Sta	arts with 🔘 C	Contains	dotorner reamb					
	acters of text to s	search March Clear Selection						
10								
	DCESSOR, 166 M DCESSOR, 200 M							
102 Rev.A - PRO	CESSOR, 266 M	MHZ						
	DCESSOR, 300 N	MHZ			Dura Harahara	Ture	01	Previous 1 Ne
104 Rev.A - SPE. 105 Rev.A - MOU				-	Dwg Number	Туре	Class	NOPWU
106 Rev.A - KEY						4	03	6
107 - KEYBOARI 108 - MOUSE EF						1	02	1
109 - MOUSE PA								
Affected Parts	Reference	Type in the Part Number directly; 2) Sear Bills-of-Materials	ch for the Part N	lumber;	3) Search for an Assembly, retrieve the	BOM and select	the Parts on the B	IOM.
	Reference Parts		ch for the Part N	lumber;	3) Search for an Assembly, retrieve the	BOM and select	the Parts on the B	IOM.
Affected Parts	Reference Parts		ch for the Part N	lumber;	3) Search for an Assembly, retrieve the	BOM and select		IOM. vious 1 Next
Affected Parts	Reference Parts		ch for the Part N Rev	lumber; Qty	3) Search for an Assembly, retrieve the Description	BOM and select		
Affected Parts Select Affected Affected Part Affected Part Assembly	Reference Parts t	Bills-of-Materials Part Number				BOM and select	Prev	vious 1 Next
Affected Parts Select Affected Affected Part Affected Part Assembly	Reference Parts t	Bills-of-Materials Part Number				BOM and select	Prev	vious 1 Next
Affected Parts Select Affected Affected Part Affected Part Assembly	Reference Parts t Lev B - PC, 200 MHZ,	Bills-of-Materials Part Number DESKTOP	Rev	Qty	Description	BOM and select	Prev	vious 1 Next
Affected Parts Select Affected Affected Part Affected Part Assembly	Reference Parts t Lev B - PC, 200 MHZ, 0	Bills-of-Materials Part Number DESKTOP 1001	Rev B	Qty 1	Description PC, 200 MHZ, DESKTOP	BOM and select	Prev Class	vious 1 Next Type
Affected Parts Select Affected Affected Part Affected Part Assembly	Reference Parts t Lev B - PC, 200 MHZ, 0 1	Bills-of-Materials Part Number DESKTOP 1001 . 1101	Rev B A	Qty 1	Description PC, 200 MHZ, DESKTOP PROCESSOR, 200 MHZ	BOM and select	Prev Class 02	vious 1 Next Type 1
Affected Parts Select Affected Affected Part Affected Part Assembly	Reference Parts t Lev B - PC, 200 MHZ, 0 1 2	Bills-of-Materials Part Number DESKTOP 1001 1001 1101 1.101 1.1201	Rev B A A	Qty 1 1 1	Description PC, 200 MHZ, DESKTOP PROCESSOR, 200 MHZ MOTHERBOARD, 200 MHZ	BOM and select	Prev Class 02 02	rious 1 Next Type 1 1
Affected Parts Select Affected Affected Part Affected Part Assembly	Reference Parts t Lev B - PC, 200 MHZ, 0 1 2 3	Part Number DESKTOP 1001 . 1101 1201	Rev B A A A	Qty 1 1 1 2	PC, 200 MHZ, DESKTOP PROCESSOR, 200 MHZ MOTHERBOARD, 200 MHZ MEMORY CHIP, 16 MB	BOM and select	Prev Class 02 02 03	rious 1 Next Type 1 1 4
Affected Parts Select Affected Affected Part Affected Part Assembly	Reference Parts t Lev B - PC, 200 MHZ, 0 1 2 3 3 3	Bills-of-Materials Part Number DESKTOP 1001 1001 1.101 1.1201 1	Rev B A A A A A	Qty 1 1 1 2 1	PC, 200 MHZ, DESKTOP PROCESSOR, 200 MHZ MOTHERBOARD, 200 MHZ MEMORY CHIP, 16 MB MOTHERBOARD, BLANK	BOM and select	Pres Class 02 02 03 03 03	rious 1 Next Type 1 1 4 4
Affected Parts Select Affected Affected Part Affected Part Assembly	Reference Parts t Lev B - PC, 200 MHZ, 0 1 2 3 3 2 2 2 2 2 2 2 2 2	Bills-of-Materials Part Number DESKTOP 1001 1001 1101 1201 1301 1304 1306 1204 1204 1206	Rev B A A A A A A A	Qty 1 1 1 2 1 1	Description PC, 200 MHZ, DESKTOP PROCESSOR, 200 MHZ PROCESSOR, 200 MHZ MOTHERBOARD, 200 MHZ MEMORY CHIP, 16 MB MOTHERBOARD, BLANK MOTHERBOARD CHIP, 200 MHZ DRIVE, FLOPPY DRIVE, 20X MAX CD	BOM and select	Pres Class 02 02 03 03 03 03 03	rious 1 Next Type 1 1 4 4 4 4
Affected Parts Select Affected Affected Part Affected Part Assembly	Reference Parts t Lev B - PC, 200 MHZ, 0 1 2 3 3 3 3 2	Bills-of-Materials Part Number DESKTOP 1001 1001 1101 1 1001 1	Rev B A A A A A A A A	Qty 1 1 1 2 1 1 1 1	Description PC, 200 MHZ, DESKTOP PROCESSOR, 200 MHZ PROCESSOR, 200 MHZ MOTHERBOARD, 200 MHZ MEMORY CHIP, 16 MB MOTHERBOARD, BLANK MOTHERBOARD CHIP, 200 MHZ DRIVE, FLOPPY	BOM and select	Pres Class 02 02 03 03 03 03 03 03	rious 1 Next Type 1 1 4 4 4 4 4
Affected Parts Select Affected Affected Part Affected Part Assembly	Reference Parts t Lev B - PC, 200 MHZ, 0 1 2 3 3 2 3 2 3 3 3 3 3 3 3 3 3 3 3	Bills-of-Materials Part Number DESKTOP 1001 1001 1101 1201 1301 1304 1306 1204 1204 1206 1206 1101 1206 1311 1314	Rev B A A A A A A A A A A	Qty 1 1 1 1 2 1 1 1 1 1 1 1 1 1 1	Description PC, 200 MHZ, DESKTOP PROCESSOR, 200 MHZ MOTHERBOARD, 200 MHZ MEMORY CHIP, 16 MB MOTHERBOARD, BLANK MOTHERBOARD, BLANK MOTHERBOARD CHIP, 200 MHZ DRIVE, FLOPPY DRIVE, 20X MAX CD CONTROLLER, 20X MAX CD LASER, 20X MAX CD	BOM and select	Pres Class 02 02 03 03 03 03 03 03 03 02 03 03 03 03 03 03 03	rious 1 Next Type 1 1 4 4 4 4 4 4 4 4 4 4 4 4 4
Affected Parts Select Affected Affected Part Affected Part Assembly	Reference Parts Lev B - PC, 200 MHZ, 0 1 2 3 3 2 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	Bills-of-Materials Bills-of-Materials Part Number DESKTOP 1001 100 100 1	Rev B A A A A A A A A A A A A	Qty 1 1 1 1 2 1 1 1 1 1 1 1 1	Description PC, 200 MHZ, DESKTOP PROCESSOR, 200 MHZ MOTHERBOARD, 200 MHZ MEMORY CHIP, 16 MB MOTHERBOARD, BLANK MOTHERBOARD, BLANK MOTHERBOARD, CHIP, 200 MHZ DRIVE, FLOPPY DRIVE, 20X MAX CD CONTROLLER, 20X MAX CD LASER, 20X MAX CD CASE, CD	BOM and select	Prev Class 02 02 03 03 03 03 03 03 03 02 03 02 03	vious 1 Next Type 1 1 4 4 4 4 4 4 4 4 4 4 4 4 4
Affected Parts Select Affected Affected Part Affected Part Assembly	Reference Parts t Lev B - PC, 200 MHZ, 0 1 2 3 3 2 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 2	Bills-of-Materials Part Number DESKTOP 1001 1001 101 101 101 101 101	Rev B A A A A A A A A A A A A A A A A A	Qty 1 1 1 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Description PC, 200 MHZ, DESKTOP PROCESSOR, 200 MHZ MOTHERBOARD, 200 MHZ MEMORY CHIP, 16 MB MOTHERBOARD, BLANK MOTHERBOARD, BLANK MOTHERBOARD, CHIP, 200 MHZ DRIVE, FLOPPY DRIVE, 20X MAX CD CONTROLLER, 20X MAX CD LASER, 20X MAX CD CASE, CD DRIVE, 3.2GB	BOM and select	Prev Class 02 02 03 03 03 03 03 03 03 03 03 03 03 03 03	vious 1 Next Type 1 1 4 4 4 4 4 4 4 4 4 4 4 4 4
Affected Parts Select Affected Affected Part Affected Part Assembly	Reference Parts t Lev B - PC, 200 MHZ, 0 1 2 3 3 2 3 3 3 2 3 3 2 3 3 2 3 2 3 2 3 2 1	Bills-of-Materials Part Number DESKTOP 1001 1001 101 101 101 101 101	Rev B A A A A A A A A A A A A A A A A A A	Qty 1 1 1 1 2 1 1 1 1 1 1 1 1 1 1 1 2	Description PC, 200 MHZ, DESKTOP PROCESSOR, 200 MHZ MOTHERBOARD, 200 MHZ MEMORY CHIP, 16 MB MOTHERBOARD, BLANK MOTHERBOARD, BLANK MOTHERBOARD CHIP, 200 MHZ DRIVE, FLOPPY DRIVE, 20X MAX CD CONTROLLER, 20X MAX CD LASER, 20X MAX CD CASE, CD DRIVE, 3.2GB SPEAKERS	BOM and select	Prev Class 02 02 03 03 03 03 03 03 03 03 03 03 03 03 03	vious 1 Next Type 1 1 4 4 4 4 4 4 4 4 4 4 4 4 4
Affected Parts Select Affected Affected Part Affected Part Assembly	Reference Parts t Lev B - PC, 200 MHZ, 0 1 2 3 3 2 3 3 2 3 2 3 2 3 2 1 1	Bills-of-Materials Part Number DESKTOP 1001 1001 1101 1.101 1.101 1.101 1.101 1.101 1.104 1.106 1.104 1.105 1.105	Rev B A A A A A A A A A A A A A A A A A A	Qty 1 1 1 1 2 1 1 1 1 1 1 1 1 1 1 1 2 1 2	Description PC, 200 MHZ, DESKTOP PROCESSOR, 200 MHZ MOTHERBOARD, 200 MHZ MEMORY CHIP, 16 MB MOTHERBOARD, BLANK MOTHERBOARD, BLANK MOTHERBOARD CHIP, 200 MHZ DRIVE, FLOPPY DRIVE, 20X MAX CD CONTROLLER, 20X MAX CD LASER, 20X MAX CD CASE, CD DRIVE, 3.2GB SPEAKERS MOUSE	BOM and select	Prev Class 02 02 03 03 03 03 03 03 03 03 03 03 03 03 03	vious 1 Next Type 1 1 4 4 4 4 4 4 4 4 4 4 4 4 4
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Effectivity and Impact Analysis

Although some Engineering Changes must be implemented as soon as possible, establishing the most appropriate **Effectivity Date** for an Engineering Change can be a critical event in minimizing the cost of the change. Based on the Inventory and Order (Customer Order or Replenishment Order) status, the wrong timing for a change could lead to excessive re-work, scrap, cancellation charges, large write-offs, or other avoidable costs.

The Engineering Change Management application provides ready access to critical XA information to establish the best date and to facilitate Inventory Disposition and Order Action activities.

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Impact Analysis	On Hand E	Balance	Open Purchase	Orders When	re Used MRP Red	quirements					
			Old		New						
Part Number:	1106							Site ID:	ENG		
Revision:	Α							Item Type:	4		
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Users have direct "live" access to item availability (On Hand, On Order), a chronological view of Supply and Demand (Customer Orders, Purchase Orders, Manufacturing Orders) and a choice of an indented Where-Used list or top level assembly Where-Used list.

PROCESS Management, integration, and the ability to MOVE INFORMATION and TRIGGER ACTION make EC Management with XA a time-saver with a high ROI. Inventory obsolescence can be greatly reduced.



🍕 All Checkli	sts								
Filter: By Department V By Assignee By Department By Due Date My Checklists	For: SQA	4		▼ ⊙ A	II O Open				
EC Num Open		Green		Yellow	Red	Status	Department	Assignee	Assigned
EC000014		1	6	1		6	SQA	Chris Timmerman	Jan 13, 2011
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Each EC is completed by tracking the progress of **Implementation Checklists**. Each department involved in the Change must respond to a series of questions in order to document the completion of their work. This documentation might also involve other PC files or paperwork. In fact, some questions will require a user to store the file as evidence for completing the work.

Checklist questions are internally maintained and can be updated anytime by an application administrator.

The view show below depicts a listing of **Open Issues By Assignee**. Issues sometimes arise during the processing of Engineering Changes and most companies simply maintain these in yet another spreadsheet file. With ECM, Issues are kept with the Change and can be managed in tandem with the same flexible expediting rules that are available to the EC itself. Keeping information together helps everyone involved to stay "on the same page" and work to accurate information.

	 For: Bryon Higgins 	Y Open	
By Assignee			
By Date Due			
By Project	sue #	Subject	Reviewer
By Status My Issues	037.013	Send the notification message back to me.	Bryon Higgir
<u>Z</u>	GSX R410A.001	Updated drawings are not yet available	Bryon Higgir
	ssigned to Me ty Assignee by Date Due by Department by Project by Status by Issues	ssigned to Me y Assignee by Date Due by Department by Project y Status by Status by Issues 037.013	ssigned to Me y Assignee by Detainment by Project y Status y Status y Status y Status y Status y Status y Status y Status

Defining Your "Process Flows"

Rapid, effective <u>communication of information</u> and <u>automated processes</u> are the keys to minimizing time and costs for engineering changes.

Process flows can be quickly and easily defined. These flows help to formalize your company's *standard engineering change process*, yet still allow for process variations and changes "on the fly."

The example below shows how a "process flow" can be defined:

📃 domsvr0 襘 Engineering Change Management ㅣ webapps/mka/ecm_mka.nsf			
EC			
2 [Initiator] New EC			
[DeptManager] Approve / Reject			
[Definition] Define the Scope			
[Planning] Assess Cost & Timing Impact			
[Approval] Review & Approve			
Marketing] Present to Customer			
Customer] Awaiting Customer Disposition			
[Implement] Implement the Change			
ShipVerif] Verify New Product is Shipping			
Complete] EC Complete			
[Rejected] EC Rejected by the Customer			
[Cancelled] EC Cancelled			

A process is established by defining an activity and by indicating "previous" and "next" activities. Each step receives its own graphic icon to help make tracking EC's easy in a list. Each workflow step correlates to an application "Role." Individuals are linked to a Role based on the e-mail Address Book.

As workflow steps are completed, the Engineering Change document moves on to the next defined step in the process. When a user clicks the "Submit" button, the document is saved, updated with the reviewing user name and time stamp, and an e-mail notification is sent directly to the next assigned user in the process. E-mail templates defining the content of the notifications are established in each workflow definition document.

Some steps are always assigned to the same users, while other steps may route to different users depending on the content of the Change itself. Still other cases may allow for a user to select the next reviewer in a field directly on the form.

The robust flexibility of the workflow engine ensures that the ECM System can accommodate a wide array of review and approval algorithms while meeting stringent auditing standards.



Expediting/Backups is a critical feature to effectively manage documents through a process.

Edit Workflow Backup	Backup for Primary Robert Pozsgai/mka 💷 Engineering Change Management 🏪 EC
✓ Primary	
*Name Robert Pozsgai/mka	Server domsvr0/mka
Not Available 🔲 Not Available	Name Engineering Change Management
Use? Vot of Office	Path/File webapps\mka\ecm_mka.nsf
	Use current path & server
	Form EC
	Function [Approval]
- Backup	
Backup	(Separate names with a comma) Names Bryon Higgins
Action O Backup All O Backup first then next approver	Names Bryon Higgins Bryon Higgins
O Next approver	Not Available
▼ Time Limit	
Time Limit (hours) 16	O Backup
Include Weekends	O Backup All
	Action O Backup first then next approver Next approver
	 Notify only
Save Delete Cancel	

Each user in the System can be defined with their own backup and expediting rule for each workflow step in the process. Expediting rules can consist of a simple reminder e-mail notification, automatic document reassignment to a backup user or automatic bypass to the next reviewer.

Automatic document reassignment may occur if a document sits idle beyond the set time-limit for the current user/workflow step. Each workflow participant should have a backup user defined in the System. Backup users will be used when the primary user is unavailable or, in the case of expediting, when a document sits idle for too long.

Users may toggle their availability by simply clicking a **Status** link at the top of the application web page.



Summary

Easy-to-use view lists and forms present the information in an organized manner and allow initiation, approval, review, update, and release of every engineering change.

Engineering Change Management links data, documents, people, processes, Infor XA, and other systems into a single "time-scheduled" system for managing changes. Information "moves" to the appropriate user and "triggers" them to take action within a certain timeframe. Users don't have to go look for data or look for what to do next—it comes to them as part of the process that you define.

The Implementation Methodology

MKA uses a proven, successful, 1-2-3 step implementation methodology.

The Roadmap

MKA works with your company to create a "Roadmap" for improved EC Management. Many companies spend years struggling with how to best manage Engineering Changes. MKA has a process to ensure a company has an agreed upon vision and system definition that meets the final requirements and needs of the company. This is the result of the Roadmap process. This process defines and documents user requirements, system requirements, and a shared vision for EC Management.

The Roadmap process culminates with the **Final Review Signoff Agreement**. This Agreement serves as the definition of a company's objectives, priorities, processes, flows, data requirements, and other details about how an Engineering Change Management System should work. The Agreement is the agreed upon and documented **vision** and **project scope** for the company.

The Final Review/Signoff Agreement will reflect your needs and how the system will work. The Agreement is based on the team's input of how a system should work. The Agreement is the critical first step (Phase 1) in the implementation.

At the conclusion of the Roadmap, the Executive Sponsor, Project Leaders, and key users agree to and <u>sign-off</u> on the details of a System. Thus, the Agreement serves as the AGREED UPON system/project vision and scope.

The Final Review Agreement is used as the system and project definition. It is the critical deliverable of Phase 1. MKA's overall implementation methodology includes:

- Phase 1: Roadmap Process resulting with the Final Review/Signoff Agreement
- Phase 2: Implementation Setup, Training, and Prototyping (as needed and defined in the Final Review Signoff Agreement)
- Phase 3: Pilot and Final Testing

<u>Summary</u>

Most companies do not have the time or experience to define and document a good Roadmap of their real needs and how a system SHOULD work for the company to more effectively manage engineering changes. MKA has the expertise, background, and experience to create a Roadmap with your team. The "Roadmap" provides a documented vision of how the company will utilize an automated process to streamline EC Management.



More About the Roadmap Process

The main topics covered in the Roadmap include dozens of things, such as:

- Key Objectives for the system
- Users and their roles
- Workflow/process steps and approvals
- Data needs (from where? to whom? When?)
- Forms definitions
- Database access/integration and requirements, including source data needs
- Costing needs
- Measurements (How long does an EC take to process? What are the workloads? Etc.)
- The agents and triggers needed so that information "flows" to the right users at the right times using automatic notifications (based on defined conditions)
- e-mail requirements and how they are a part of the process
- Needed "Views" of EC's, Resources, Tasks, Priorities, Costs, ...
- Other relevant aspects of Engineering Change Management and tracking
- The key systems and applications that need to integrate with the Engineering Change Management System (XA integration)

Some of the key features to streamline the EC Management process include:

- EC creation
- XA integration
- Status of (visibility to) all EC's and quick access to EC's in a variety of ways
- Electronic forms
- Automated Task management and workflows
- The ability to handle easy and complex changes
- Issues management (open tasks)
- E-mail and file/document integration to the specific EC
- Changes requests and change management
- Statistics about the "time" required to process an EC
- IMPACT ANALYSIS to see an EC's impact on XA
 - Purchasing
 - \circ Manufacturing
 - Planning
 - Inventory
- Internal and Customer initiated changes and EC "types"

MKA Industry Experience

MKA has a highly skilled team of consultants, designers, and developers, with between 17 and 42 years of experience. We have extensive skills in Engineering Processes, Business Management, Information Systems, and over 30 years with XA. It takes experienced people to define, <u>document</u>, and perform the implementation and make sure the application works for you. Our customer success rate is VERY HIGH because of our tremendous experience, industry knowledge, and Process Definition skills that are part of the methodology.

The final result is a **full-service implementation and successful project.**